



# TORQ Analysis of Janitors and Cleaners, Except Maids and Housekeeping Cleaners to Stock Clerks- Stockroom, Warehouse, or Storage Yard




## INPUT SECTION:

Transfer	Title	O*NET	Filters		
From Title:	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011.00	Abilities:	Importance Level: 50	Weight: 1
To Title:	Stock Clerks- Stockroom, Warehouse, or Storage Yard	43-5081.03	Skills:	Importance Level: 69	Weight: 1
Labor Market Area:	Maine Statewide		Knowledge:	Importance Level: 69	Weight: 1

## OUTPUT SECTION:

Grand TORQ:

83

Ability TORQ		Skills TORQ		Knowledge TORQ	
Level	 89	Level	 82	Level	 77

Gaps To Narrow if Possible				Upgrade These Skills				Knowledge to Add			
Ability	Level	Gap	Impt	Skill	Level	Gap	Impt	Knowledge	Level	Gap	Impt
Oral Comprehension	51	10	59	No Skills Upgrade Required!				No Knowledge Upgrades Required!			
Multilimb Coordination	44	9	56								
Oral Expression	48	9	53								
Information Ordering	42	7	56								
Problem Sensitivity	41	6	59								
Extent Flexibility	53	5	53								
Speech Clarity	37	5	53								
Deductive Reasoning	39	4	59								
Inductive Reasoning	39	4	53								
Manual Dexterity	37	3	56								
Near Vision	42	1	56								

LEVEL and IMPT (IMPORTANCE) refer to the Target Stock Clerks- Stockroom, Warehouse, or Storage Yard. GAP refers to level difference between Janitors and Cleaners, Except Maids and Housekeeping Cleaners and Stock Clerks- Stockroom, Warehouse, or Storage Yard.

## ASK ANALYSIS

Ability Level Comparison - Abilities with importance scores over 50



Description	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Importance
Oral Comprehension	41	51	59
Problem Sensitivity	35	41	59
Deductive Reasoning	35	39	59
Information Ordering	35	42	56
Manual Dexterity	34	37	56
Multilimb Coordination	35	44	56
Near Vision	41	42	56
Oral Expression	39	48	53
Inductive Reasoning	35	39	53
Static Strength	42	42	53
Extent Flexibility	48	53	53
Speech Clarity	32	37	53
Skill Level Comparison - Abilities with importance scores over 69			
Description	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Importance
Knowledge Level Comparison - Knowledge with importance scores over 69			
Description	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Importance

Experience & Education Comparison							
Related Work Experience Comparison			Required Education Level Comparison				
Description		Janitors and Cleaners, Except Maids and Housekeeping Cleaners	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Description		Janitors and Cleaners, Except Maids and Housekeeping Cleaners	Stock Clerks- Stockroom, Warehouse, or Storage Yard
10+ years		0%	0%	Doctoral		0%	0%
8-10 years		0%	0%	Professional Degree		0%	0%
6-8 years		4%	0%	Post-Masters Cert		0%	0%
4-6 years		0%	1%	Master's Degree		3%	0%
2-4 years		10%	0%	Post-Bachelor Cert		0%	0%
1-2 years		19%	3%	Bachelors		0%	1%
6-12 months		24%	19%	AA or Equiv		0%	0%
3-6 months		16%	11%	Some College		3%	0%
1-3 months		1%	0%	Post-Secondary Certificate		0%	0%
0-1 month		6%	2%	High Scool Diploma or GED		63%	51%
None		16%	60%	No HSD or GED		26%	46%
Janitors and Cleaners, Except Maids and Housekeeping Cleaners			Stock Clerks- Stockroom, Warehouse, or Storage Yard				
Most Common Educational/Training Requirement:							
Short-term on-the-job training			Short-term on-the-job training				
Job Zone Comparison							

**1 - Job Zone One: Little or No Preparation Needed**

No previous work-related skill, knowledge, or experience is needed for these occupations. For example, a person can become a cashier even if he/she has never worked before.

These occupations may require a high school diploma or GED certificate. Some may require a formal training course to obtain a license.

Employees in these occupations need anywhere from a few days to a few months of training. Usually, an experienced worker could show you how to do the job.

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**Tasks****Janitors and Cleaners, Except Maids and Housekeeping Cleaners****Core Tasks****Generalized Work Activities:**

- Inspecting Equipment, Structures, or Material - Inspecting equipment, structures, or materials to identify the cause of errors or other problems or defects.
- Performing General Physical Activities - Performing physical activities that require considerable use of your arms and legs and moving your whole body, such as climbing, lifting, balancing, walking, stooping, and handling of materials.
- Handling and Moving Objects - Using hands and arms in handling, installing, positioning, and moving materials, and manipulating things.
- Communicating with Supervisors, Peers, or Subordinates - Providing information to supervisors, co-workers, and subordinates by telephone, in written form, e-mail, or in person.
- Getting Information - Observing, receiving, and otherwise obtaining information from all relevant sources.

**Specific Tasks****Occupation Specific Tasks:**

- Clean and polish furniture and fixtures.
- Clean and restore building interiors damaged by fire, smoke, or water, using commercial cleaning equipment.
- Clean building floors by sweeping, mopping, scrubbing, or vacuuming them.
- Clean chimneys, flues, and connecting pipes, using power and hand tools.
- Clean laboratory equipment, such as glassware and metal instruments, using solvents, brushes, rags, and power cleaning equipment.
- Clean windows, glass partitions, and mirrors, using soapy water or other cleaners, sponges, and squeegees.
- Drive vehicles required to perform or travel to cleaning work, including vans, industrial trucks, or industrial vacuum

**Stock Clerks- Stockroom, Warehouse, or Storage Yard****Core Tasks****Generalized Work Activities:**

- Communicating with Supervisors, Peers, or Subordinates - Providing information to supervisors, co-workers, and subordinates by telephone, in written form, e-mail, or in person.
- Coordinating the Work and Activities of Others- Getting members of a group to work together to accomplish tasks.
- Establishing and Maintaining Interpersonal Relationships - Developing constructive and cooperative working relationships with others, and maintaining them over time.
- Organizing, Planning, and Prioritizing Work - Developing specific goals and plans to prioritize, organize, and accomplish your work.
- Handling and Moving Objects - Using hands and arms in handling, installing, positioning, and moving materials, and manipulating things.

**Specific Tasks****Occupation Specific Tasks:**

- Change the price of books in a warehouse.
- Compare printed price tickets with entries on purchase orders to verify accuracy and notify supervisor of discrepancies.
- Indicate item size, style, color, and inspection results on tags, tickets, and labels, using rubber stamp or writing instrument.
- Keep records of production, returned goods, and related transactions.
- Mark selling price by hand on boxes containing merchandise.
- Pin, paste, sew, tie, or staple tickets, tags, or labels to article.
- Put price information on tickets, marking by hand or using ticket-printing machine.
- Record number and types of articles marked and pack articles in boxes.
- Record price, buyer, and grade of product



cleaners.

- Dust furniture, walls, machines, and equipment.
- Follow procedures for the use of chemical cleaners and power equipment, in order to prevent damage to floors and fixtures.
- Gather and empty trash.
- Make adjustments and minor repairs to heating, cooling, ventilating, plumbing, and electrical systems.
- Mix water and detergents or acids in containers to prepare cleaning solutions, according to specifications.
- Monitor building security and safety by performing such tasks as locking doors after operating hours and checking electrical appliance use to ensure that hazards are not created.
- Move heavy furniture, equipment, and supplies, either manually or by using hand trucks.
- Mow and trim lawns and shrubbery, using mowers and hand and power trimmers, and clear debris from grounds.
- Notify managers concerning the need for major repairs or additions to building operating systems.
- Remove snow from sidewalks, driveways, and parking areas, using snowplows, snow blowers, and snow shovels, and spread snow melting chemicals.
- Requisition supplies and equipment needed for cleaning and maintenance duties.
- Service, clean, and supply restrooms.
- Set up, arrange, and remove decorations, tables, chairs, ladders, and scaffolding to prepare facilities for events such as banquets and meetings.
- Spray insecticides and fumigants to prevent insect and rodent infestation.
- Steam-clean or shampoo carpets.
- Strip, seal, finish, and polish floors.

#### Detailed Tasks

##### Detailed Work Activities:

- apply cleaning solvents
- arrange decorations or furniture for banquets or social functions
- clean equipment or machinery
- clean or wax floors
- clean rooms or work areas
- control HVAC equipment
- drive automobile, van, or light truck
- maintain physical building or grounds of property
- make minor repairs to mechanical equipment
- mix paint, ingredients, or chemicals,

on tickets attached to products auctioned.

#### Detailed Tasks

##### Detailed Work Activities:

- attach or mark identification onto products or containers
- complete record of production
- fill out business or government forms
- maintain records, reports, or files
- manage inventories or supplies
- measure, weigh, or count products or materials
- package goods for shipment or storage
- perform clerical duties including typing, accepting orders, or sorting mail
- price merchandise
- process returned merchandise
- retrieve or place goods from/into storage
- stock or organize goods
- use computers to enter, access or retrieve data
- use inventory control procedures
- use oral or written communication techniques
- verify completeness or accuracy of data



according to specifications

- move or fit heavy objects
- operate cleaning equipment
- operate forklift
- operate tractor with accessories or attachments
- paint walls or other structural surfaces
- remove stains from fabric or carpet
- requisition stock, materials, supplies or equipment
- sterilize or clean laboratory or healthcare equipment
- tend boilers or related equipment
- use basic plumbing techniques
- use building materials for routine building maintenance
- use hand or power tools
- use herbicides, fertilizers, pesticides or related products
- use portable hand spray equipment
- use power mower

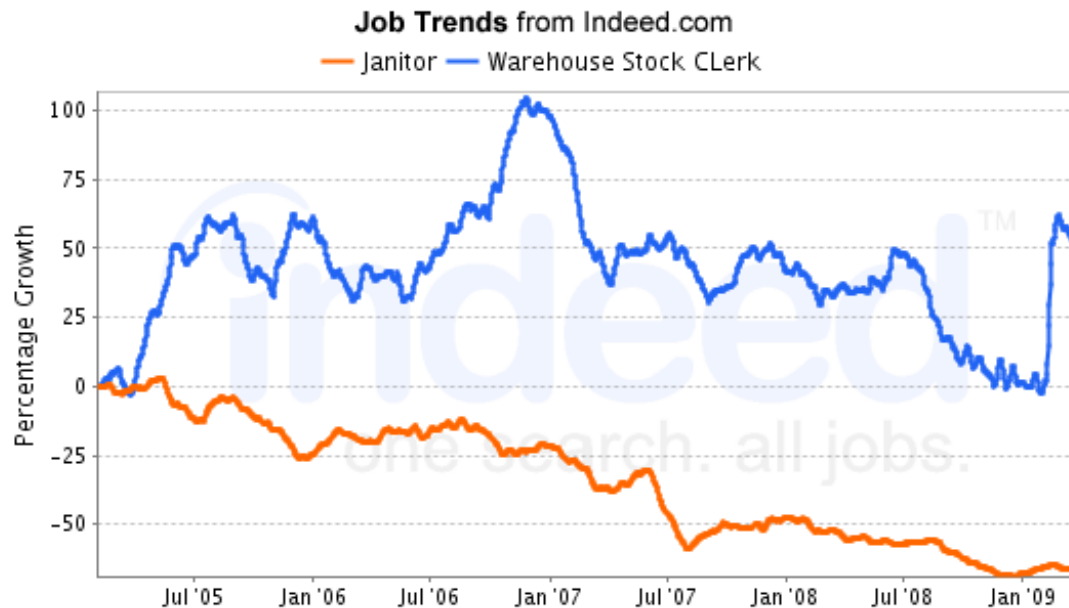
### Labor Market Comparison

Description	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Difference
Median Wage	\$ 23,520	\$ 19,860	\$( 3,660)
10th Percentile Wage	\$ 16,750	\$ 15,330	\$( 1,420)
25th Percentile Wage	N/A	N/A	N/A
75th Percentile Wage	\$ 28,440	\$ 24,350	\$( 4,090)
90th Percentile Wage	\$ 33,210	\$ 30,370	\$( 2,840)
Mean Wage	\$ 24,380	\$ 21,410	\$( 2,970)
Total Employment - 2007	9,170	7,670	-1,500
Employment Base - 2006	9,828	7,601	-2,227
Projected Employment - 2016	10,361	6,921	-3,440
Projected Job Growth - 2006-2016	5.4 %	-8.9 %	-14.4 %
Projected Annual Openings - 2006-2016	241	180	-61

### National Job Posting Trends



Trend for Janitors and Cleaners, Except Maids and Housekeeping Cleaners

Trend for  
Stock  
Clerks-  
Stockroom,  
Warehouse,  
or Storage  
YardData from [Indeed](http://Indeed.com)

### Recommended Programs

#### General Office/Clerical and Typing Services

General Office Occupations and Clerical Services. A program that prepares individuals to provide basic administrative support under the supervision of office managers, administrative assistants, secretaries, and other office personnel. Includes instruction in typing, keyboarding, filing, general business correspondence, office equipment operation, and communications skills.

Institution	Address	City	URL
Northern Maine Community College	33 Edgemont Dr	Presque Isle	<a href="http://www.nmcc.edu">www.nmcc.edu</a>

#### Retailing and Retail Operations

Retailing and Retail Operations. A program that prepares individuals to perform operations associated with retail sales in a variety of settings. Includes instruction in over-the-counter and other direct sales operations in business settings, basic bookkeeping principles, customer service, team/staff leadership and supervision, floor management, and applicable technical skills.

No schools available for the program

### Maine Statewide Promotion Opportunities for Janitors and Cleaners, Except Maids and Housekeeping Cleaners

O*NET Code	Title	Grand TORQ	Job Zone	Employment	Median Wage	Difference	Growth	Annual Job Openings
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37-2011.00	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	100	1	9,170	\$23,520.00	\$0.00	5%	241
43-5052.00	Postal Service Mail Carriers	82	1	1,730	\$43,190.00	\$19,670.00	-3%	50
43-5053.00	Postal Service Mail Sorters, Processors, and Processing Machine Operators	81	2	970	\$41,950.00	\$18,430.00	-12%	10
37-3011.00	Landscaping and Groundskeeping Workers	80	1	4,040	\$24,450.00	\$930.00	12%	130
51-6041.00	Shoe and Leather Workers and Repairers	80	2	90	\$25,030.00	\$1,510.00	-19%	3
47-2141.00	Painters, Construction and Maintenance	79	4	1,750	\$33,730.00	\$10,210.00	2%	59
43-5041.00	Meter Readers, Utilities	77	1	90	\$31,240.00	\$7,720.00	-11%	3
43-5021.00	Couriers and Messengers	77	2	240	\$23,920.00	\$400.00	6%	12
39-4021.00	Funeral Attendants	76	2	150	\$27,710.00	\$4,190.00	13%	5
43-5051.00	Postal Service Clerks	76	2	580	\$44,780.00	\$21,260.00	-3%	13
47-2121.00	Glaziers	76	3	0	\$29,640.00	\$6,120.00	-0%	4
31-9096.00	Veterinary Assistants and Laboratory Animal Caretakers	75	2	650	\$23,720.00	\$200.00	3%	10
49-9091.00	Coin, Vending, and Amusement Machine Servicers and Repairers	74	2	160	\$27,050.00	\$3,530.00	-9%	6
51-3021.00	Butchers and Meat Cutters	74	2	430	\$31,310.00	\$7,790.00	5%	16
47-2051.00	Cement Masons and Concrete Finishers	74	3	640	\$29,060.00	\$5,540.00	7%	25

### Top Industries for Stock Clerks- Stockroom, Warehouse, or Storage Yard

Industry	NAICS	% in Industry	Employment	Projected Employment	% Change
Grocery stores	445100	23.82%	406,079	370,728	-8.71%
Department stores	452100	16.56%	282,337	232,482	-17.66%
Other general merchandise stores	452900	9.11%	155,334	175,987	13.30%



Warehousing and storage	493100	3.42%	58,300	65,157	11.76%
Employment services	561300	2.57%	43,742	46,324	5.90%
Clothing stores	448100	2.50%	42,692	37,499	-12.16%
Grocery and related product wholesalers	424400	2.26%	38,557	35,278	-8.50%
Pharmacies and drug stores	446110	1.85%	31,599	29,366	-7.07%
General medical and surgical hospitals, public and private	622100	1.51%	25,696	23,804	-7.36%
Miscellaneous nondurable goods merchant wholesalers	424900	1.11%	18,994	17,279	-9.03%
Electronics and appliance stores	443100	0.97%	16,458	13,754	-16.43%
Wholesale electronic markets and agents and brokers	425100	0.95%	16,236	15,416	-5.05%
Office supplies, stationery, and gift stores	453200	0.91%	15,522	10,716	-30.97%
Motor vehicle and motor vehicle parts and supplies merchant wholesalers	423100	0.82%	14,032	13,402	-4.49%
Local government, excluding education and hospitals	939300	0.80%	13,602	12,785	-6.00%

### Top Industries for Janitors and Cleaners, Except Maids and Housekeeping Cleaners

Industry	NAICS	% in Industry	Employment	Projected Employment	% Change
Elementary and secondary schools, public and private	611100	14.55%	347,246	374,001	7.70%
Religious organizations	813100	4.05%	96,572	118,449	22.65%
Colleges, universities, and professional schools, public and private	611300	4.03%	96,176	98,971	2.91%
Local government, excluding education and hospitals	939300	3.57%	85,133	87,972	3.33%
Self-employed workers, primary job	000601	3.56%	84,919	92,466	8.89%
General medical and surgical hospitals, public and private	622100	2.22%	52,897	59,854	13.15%
Employment services	561300	2.06%	49,213	63,659	29.35%
Lessors of real estate	531100	2.03%	48,373	49,024	1.35%
Self-employed workers, secondary job	000602	1.37%	32,617	33,187	1.75%
Activities related to real estate	531300	1.22%	29,145	37,961	30.25%
Vocational rehabilitation services	624300	0.83%	19,789	24,637	24.50%
Junior colleges, public and private	611200	0.82%	19,534	22,060	12.93%
Nursing care facilities	623100	0.74%	17,567	19,513	11.08%
Grocery stores	445100	0.69%	16,394	18,281	11.51%
Full-service restaurants	722100	0.67%	15,916	17,893	12.42%